


# B4SA Webinar - Agenda

Agenda Item	Lead
Welcome, introductions & overview	Timothy Schultz
March, 2020	Timothy Schultz
The What and How of Doing	Dr Tebogo Makube (DTIC) Ross Boyd (B4SA Innovation Workstream Lead) Tony Ehrenreich (COSATU)
Lessons Learned	Panel discussion
Q&A	



- **KNOWN** - Nearly 60 million people needed masks
  - **KNOWN** - 92% of medical equipment imported: international transport shut-down
  - **UNKNOWN** - Local manufacturing capacity
  - **UNKNOWN** - Manufacturing specifications for standardization
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# The What & How



## *Economic recovery*

Need was amplified by Covid-19

May take up to 5 years to recover according to UNDP



## *SMEs & localisation*

Imperative for economic recovery

Inextricably linked

Needs sustained funding



## *Local is the way forward*

Corporates and government need to be comfortable purchasing local and not default to cheapest import option

Impact far wider than financial



# The What & How

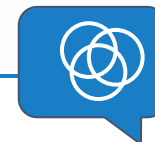


## *Negotiated*

TERS at NEDLAC

Business and labour aligned on need to extend TERS benefit

Solidarity Fund



## *Partnerships*

Address systems challenges including corruption

Ethical conduct & culture

UIF needs to operate efficiently and fairly



## *Masterplans*

Promoting localisation and industrial capacity

Building linkages inside SA and continent, extending value chains

Effective implementation of masterplans



# The What & How

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## *Catalysing localisation & manufacturing*

Accreditation  
Testing  
Funding  
Supplier & Product Vetting  
Procurement

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## *Sub-workstreams*

faceshields, gloves, testing, FFP2 masks, textile PPE, sanitiser, Black Enterprise Development and medical device consumables

Diversity of teams



## *Procurement Portals*

Together with BUSA, Proudly SA, Intenda and government, created manufacturing portals & databases

Transitioning data to NDOH for public & Proudly SA for private procurement



## *Local Manufacturing Partnership*

B4SA, Government & Labour



# Panel discussion, lessons & learning

Lessons learned	What we need to work on
Localisation is possible	Capacity & capability
Can meet international standards	IP & procurement (alignment, testing)
Partnerships – diversity & efficiency	Culture of collaboration between crises
Access to capital	Unlocking capital
Lives & livelihoods	Flexible support to meet needs
Impact	Scaling impact
Consistent demand (local & export)	Commitments – public & private

